To transfer to the Graziadio School of Business and Management’s Bachelor of Science in Management program, a student must have earned an acceptable grade point average on 68 or more transferable semester units from a regionally accredited college or university. Students should be employed on a full-time basis or have significant prior work experience in order to relate to the other students and the material covered in the course. Final decision of transferable courses will be made by admission representatives at the Graziadio School of Business and Management, Pepperdine University.

**AREA 1: ENGLISH COMPOSITION**  
(At least 1 course = 3 semester units must be completed with a grade of “C” or better prior to application for admission to the BSM Program)

- **ENGLISH**  
  1A, 1B

**AREA 2: MATHEMATICS**  
(At least 1 course = 3 semester units must be completed with a grade of “C” or better prior to application for admission to the BSM Program)

- **MATHEMATICS**  
  2, 3A, 3B, 3C, 7, 8, 9, 10, 11, 24, 26, 124, 253, 255

**AREA 3: ARTS AND HUMANITIES**  
(At least 3 courses = 9 semester units from Area 3)

All courses listed in the Associate Degree General Education requirements under Area 1: Humanities for the AA degree OR Area C: Arts and Humanities for CSU GE-Breadth OR Area 3: Arts and Humanities for IGETC PLUS the additional courses identified below:

- **ENGLISH**  
  170
- **BUSINESS**  
  102
- **PHILOSOPHY**  
  12
- **COMMUNICATION ARTS**  
  28
- **SPEECH**  
  2, 3, 5

**AREA 4: SOCIAL AND BEHAVIORAL SCIENCE**  
(At least 4 courses = 12 semester units; one course for 3 semester units must be in US History or American Government)

The following courses meet the U.S. History or American Government requirement:

- **HISTORY**  
  7, 8, 16, 17, 22
- **POLITICAL SCIENCE**  
  1

The remaining nine units (3 courses) can be taken from courses listed above or all courses listed in the Associate Degree General Education Requirements under Area 3: Social and Behavioral Sciences OR Area D: Social Sciences for CSU GE-Breadth OR Area 4: Social and Behavioral Sciences for IGETC PLUS the additional courses identified below:

- **BUSINESS**  
  125, 221
- **CHILD DEVELOPMENT**  
  101, 252
- **EDUCATION**  
  131
- **HUMAN SERVICES**  
  37
- **SPEECH**  
  8
AREA 5: PHYSICAL AND BIOLOGICAL SCIENCES
(At least 1 course = 3 semester units)

All courses listed in the Associate Degree General Education requirements under Area 5: Natural Sciences for the AA degree OR Area B: Scientific Inquiry and Quantitative Reasoning for CSU GE-Breadth OR Area 5: Physical and Biological Sciences for IGETC.

AREA 6: LIFELONG LEARNING AND PROFESSIONAL DEVELOPMENT

Additional 15 GE units to satisfy the minimum 45 units GE requirement may be drawn from any of the above subject areas PLUS those courses listed under Area G: Health / Physical Education (4 units maximum) and Area D2 for the AA degree OR Area B Group 4: Quantitative Reasoning and Area E: Lifelong Understanding and Self-Development (four-unit limit on activity courses) for CSU GE-Breadth OR Area 2: Mathematical Concepts and Quantitative Reasoning for IGETC PLUS the additional courses identified below:

<table>
<thead>
<tr>
<th>Subject Area</th>
<th>Course</th>
</tr>
</thead>
<tbody>
<tr>
<td>ARCHITECTURE</td>
<td>34</td>
</tr>
<tr>
<td>ART</td>
<td>MOST CLASSES, SUBJECT TO LIMITATIONS</td>
</tr>
<tr>
<td>BUSINESS</td>
<td>1, 104</td>
</tr>
<tr>
<td>CHEMISTRY</td>
<td>106</td>
</tr>
<tr>
<td>COMPUTER INFORMATION MAN</td>
<td>1, 10</td>
</tr>
<tr>
<td>COMPUTER SCIENCE</td>
<td>1A</td>
</tr>
<tr>
<td>DANCE</td>
<td>MOST CLASSES, SUBJECT TO LIMITATIONS</td>
</tr>
<tr>
<td>FAMILY AND CONSUMER STUDIES</td>
<td>115</td>
</tr>
<tr>
<td>KINESIOLOGY/IA</td>
<td>MOST CLASSES, SUBJECT TO LIMITATIONS</td>
</tr>
<tr>
<td>LIBRARY SCIENCE</td>
<td>2, 100, 101</td>
</tr>
<tr>
<td>MUSIC</td>
<td>MOST CLASSES, SUBJECT TO LIMITATIONS</td>
</tr>
<tr>
<td>NURSING</td>
<td>176</td>
</tr>
<tr>
<td>NUTRITION</td>
<td>50</td>
</tr>
<tr>
<td>SPANISH</td>
<td>21C</td>
</tr>
<tr>
<td>THEATRE ARTS</td>
<td>MOST CLASSES, SUBJECT TO LIMITATIONS</td>
</tr>
<tr>
<td>WOMEN’S STUDIES</td>
<td>120</td>
</tr>
</tbody>
</table>

AREA 7: ELECTIVES
An additional 23-35 semester units of course work from Areas 1 to 6 above PLUS AA/AS major preparation courses. Other courses not listed above that are applicable to the AA degree may be reviewed for applicability as electives. Students are encouraged to take courses from any business-related area to enhance their preparation for the Graziadio School’s BSM program.

In addition, the following courses have been articulated so as to provide an option for students to WAIVE UP TO 12 UNITS OF BSM COURSE WORK, thus reducing the residential units to be taken at Pepperdine to 48 units. A minimum of four additional elective units are required for each four-unit courses waived.

- Grade B or better in ACCTG 1A (4 units) and ACCTG 1B (4 units) to waive ACCT 472 Accounting (4 units)
- Grade B or better in ECON 2 (3 units) and ECON 4 (3 units) plus a one-unit directed study within the BSM program to waive ECNM 469 Managerial Economics (4 units)
- Grade B or better in CIM 10 (3 units) and either CIM 50 (3 units) or CIM 55 (3 units) to waive ISTM 476 Information Systems for Business and Management (4 units)
- Grade B or better in BUS 12 (3 units) and BUS 14 (3 units) to waive LEGL 470 Legal Environment of Business (4 units)
- Grade B or better in MATH 10, Introduction to Statistics (3) to waive DESC 471 Statistical Methods for Business (4 units)

Note that students who waive any of the above courses in the BSM program and who subsequently enroll in the MBAJ program will be required to complete the equivalent MBA core course.